



**We Delivered Business-Oriented
Learning and Development Solutions in 2025.
How Can We Partner with You in 2026?**

2025 was another busy year for Learning Dynamics! We were pleased to deliver virtual and classroom sessions, and executive and management coaching, to many financial institutions across the country, including many new clients. We also **enjoyed multiple assignments with 90% of our clients.**

We are proud of the **many years of banking experience our consultants offer** progressive financial institutions. As we celebrate and move into our 45th year, why not make our experience work for you?

Here are examples of our success stories from 2025:

Organizational Challenge	Design e-modules on interviewing skills and performance management
Learning Dynamics Solution	We developed asynchronous video-based e-modules on interviewing skills and performance management. Each program is divided into three parts so that users can complete them in shorter timeframes.
Organizational Challenge	Develop existing/future leaders and identify a pipeline for succession planning
Learning Dynamics Solution	We delivered our <i>Investing in People</i> leadership program to several cohort groups. The program includes workshops, micro-learning e-modules, and a leadership assessment center. Capstone group projects are geared to increase revenue or decrease costs.
Organizational Challenge	Enhance change management skills
Learning Dynamics Solution	Given the many changes financial institutions faced, clients reached out to us to provide virtual and classroom sessions on how to effectively lead oneself and others through change. We delivered many sessions of <i>Leading Yourself and Others through Change</i> .
Organizational Challenge	Provide a consultative approach to sales and service training
Learning Dynamics Solution	We designed and delivered programs such as <i>Consultative Selling</i> and <i>Coaching for Sales and Service Excellence</i> . Clients reported increased sales with new and existing customers.

Organizational Challenge	Provide coaching for executives, leaders, managers, and individual contributors
Learning Dynamics Solution	Numerous clients identified executives, leaders, managers, and individual contributors who we coached in areas such as communication, leadership skills, business development, time management, supervisory skills, emotional intelligence, executive presence, and conflict management.

Organizational Challenge	Provide an interactive approach to mandatory sexual harassment training for managers, and employee relations training for managers and employees
Learning Dynamics Solution	Our consultants presented numerous sessions of our award-winning Common Decency® program, which goes beyond sexual harassment to cover other critical employee relations situations. Other clients used our interactive Common Decency® e-modules, which satisfy state-mandated harassment training, to foster a fair and professional work environment. Clients reported a decrease in sexual harassment complaints and employee relations issues.

Organizational Challenge	Enhance supervisory skills for newer supervisors and managers
Learning Dynamics Solution	We delivered sessions of our popular Manager's/ Supervisor's Toolkit program to those transitioning from their previous roles to newer managers or supervisors. The program's flexible format allowed for customization of the topics covered.

Organizational Challenge	Facilitate virtual sessions for a number of clients
Learning Dynamics Solution	We were asked by a number of clients to facilitate virtual sessions for managers and staff. Topics included Influencing Skills, Navigating Change, and Difficult Employee Conversations . This resulted in the efficient training of hundreds of employees.